



Toronto Biotechnology Initiative

From Research to Revenue

Friday, September 30, 2005

Mississauga Living Arts Centre

4141 Living Arts Drive, Mississauga

905-306-6020

PRICEWATERHOUSECOOPERS 



 Tech Investor

McMILLAN BINCH MENDELSON

AON



BORDEN
LADNER
GERVAIS

YORK
biotech

TORONTO





“Research to Revenue” will provide outstanding opportunities for CEOs, CFOs and CSOs to discuss and network on National and International issues as their business travels the road to commercialization of their breakthrough technologies. Whether it is therapeutics, medical devices or diagnostics you will find this event thought provoking and informative.

Plan now to join us for this key Life Sciences Executive Forum which will be a featured event of the 2005 National Biotech Week

Chief Executive Officers Chief Financial Officers Chief Scientific Officers

Morning Session

8:30	Welcoming Remarks Mayor Hazel McCallion – City of Mississauga Plenary Session <i>Mark Rohrbaugh, Director, Tech Transfer</i> National Institute of Health, Washington DC		
9:35	Networking Break		
10:00	CEO Track Rogers Theatre, Main Floor Gord Jans, Moderator <i>Being a Public Company – The Management Experience</i> <i>David Allan – CEO YM Biosciences</i> <i>Don Corcoran – CEO Methylgene BioTech CEO (tbc)</i>	CFO Track Staging Room, Second Floor Lisa Simeoni, Moderator <i>State of the Funding World</i> <i>Joylon Burton – Dundee</i> Speaker from TSX (tbc) <i>Evolving Risks And Their Management</i> <i>Jim Goring – AON Reed Stenhouse</i>	CSO Track West Room, Third Floor Ulli Krull, Moderator <i>Tools and Technologies:</i> <ul style="list-style-type: none"> • <i>Tools for Drug Discovery</i> <i>David Lee – NoAb Biodiscoveries</i> • <i>Tools in Proteomics</i> <i>Michael Siu – York University</i> <i>Challenges in Implementation of Technology and Processes (Panel)</i> Moderators: <i>Mihkel Tombak – Rotman School</i> <i>Ulli Krull – WGTACC</i> <i>Cynthia Goh – Axela Biosensors</i> <i>Peter Lea – umedik</i> <i>David Lee – NoAb Biodiscoveries</i> <i>Jim Woodgett – OCI Microarray Facility</i> <i>David Bell – Hemosol</i> <i>Niclas Stiernholm – Trillium Therapeutics</i>
11:50	Break		
12:00	Luncheon and Keynote Speaker <i>“Innovations for Patients’ Well Being”</i> <i>Michael Cloutier, President and CEO – AstraZeneca Canada</i>		
1:30	Break		

From Research to Revenue

Afternoon Session

1:45	CEO Track Rogers Theatre, Main Floor Morris Berrie, Moderator	CFO Track Staging Room Second Floor	CSO Track West Room Third Floor
	<p>Financing of emerging life sciences corporations: the VC vs. the Go Public road</p> <p><i>Jean-Francois Pellant</i> – Partner, McMillan Binch Mendelsohn LLP</p> <p><i>Mark Opashinov</i> – Partner, McMillan Binch Mendelsohn LLP</p> <p><i>Bertrand Bolduc</i> – CEO Mistral Pharma Inc, President of Bio-Quebec</p> <p><i>Sean Cleary</i> – President of Rathlin Capital International Inc. and former president of Pangeo Pharma Inc.</p> <p>Pharma – is the exit shoe on the other foot? Understanding cost to value ratios.</p> <p><i>Jim Foley</i> – VP Alliances Bristol Myers Squibb</p> <p><i>Chris Yochim</i> – Director AstraZeneca (tbc)</p> <p><i>Michael Forer</i> – Managing Director Bioscience Managers Limited</p> <p><i>Martin Austin</i> – General Partner BioIndustrial Finance Fund</p> <p>Investment Bank perspectives: what is the exit model? Are the banks still in the IPO game</p> <p><i>Cameron Groome</i> – Director IAFF (tbc)</p> <p><i>Tucker Kelly</i> – Director Harkness Hill</p> <p><i>Jessica Chutter</i> – Managing Director Morgan Stanley (tbc)</p> <p>SPONSORED BY:</p> 	<p>Spending Money for Success</p> <p><i>Karen Robinson, Paul Ingram</i> IBM Consulting</p> <p>2:50 – 3:20</p> <p><i>Jim Pelot</i> – CFO TM BioScience</p> <p>3:30 – 4:15</p> <p>Creative Financing Alternatives (panel)</p> <p>Moderator</p> <p><i>Tim McCunn</i> – Borden Ladner Gervais</p> <p><i>Brian Fielding</i> – Cita Neuropharma</p> <p><i>Bill Gullage</i> – MedMira (invited)</p> <p><i>Bill Smethurst</i> – IATRA Life Sciences (invited)</p>	<p>The Interface of Science & Business</p> <p>–The Academic Scientist As An Entrepreneur; Moving Ahead</p> <p><i>Cynthia Goh</i> – Axela Biosensors</p> <p>–What Entrepreneurs Must Know About IP</p> <p><i>Eileen McMahon</i> – Torys</p> <p>–The Scientific Content of A Business Plan</p> <p>Accelteon Partners</p> <p>–Finding Funding On The Back of Good Science</p> <p><i>Bob Civak</i> – MMO</p> <p>–Access To New Ideas – Technology Transfer in Canada</p> <p><i>Adi Treasurywala</i> – Consultant</p> <p>–Access to New Ideas in the USA</p> <p><i>Mark Rohrbaugh</i> – NIH</p> <p>Licensing and Alliances</p> <p><i>Susan Grant</i> – Merck Frosst</p> <p>3:15</p> <p>Finance & The Role Of The CSO (Panel)</p> <p>Moderator</p> <p><i>Keith Lue</i> – Cardian Enterprises</p> <p><i>David Sparling</i> – Univ. of Guelph</p> <p><i>Diana Pliura</i> – Delex/YM Biosciences</p> <p><i>Bill Mantel</i> – MEDT</p> <p><i>Cheryl Reicin</i> – Torys</p> <p><i>Bill Dobson</i> – IRAP, Ontario</p>
4:15	<p>Networking Reception</p> <p><i>“An excellent opportunity to connect with speakers and fellow colleagues in the life sciences industry to network and discuss national and international issues as their business travels the road to commercialization”</i></p>		

Please see registration form on reverse



Plan now to join your lifesciences colleagues at the beautiful Mississauga Living Arts Centre

**4141 Living Arts Drive
Mississauga**

FREE PARKING
Adjacent to the
Mississauga City Centre

Registration

Please indicate which C Level Track you would be interested in attending:

Chief Executive Officer (CEO) Chief Financing Officer (CFO) Chief Scientific Officer (CSO)

Name: _____ Title: _____

Company: _____ City: _____

Mailing Address: _____

City: _____ Province: _____ Postal Code: _____

Work #: () _____ Fax #: () _____

Home #: () _____ E-mail: _____

Mail or Fax to:

"Research To Revenue" Conference
1185 Eglinton Avenue East, Suite 104
Toronto, ON M3C 3C6
Fax: 416-426-7280

**OR REGISTER ON LINE AT
www.torontobiotech.org**

For directions to the Mississauga Living Arts Centre please
visit www.livingartscentre.ca/contact_us/map.php

Conference Fees

Registration Fee: \$195.00 (includes GST)

PAYMENT: Payment may be made by personal or institutional cheque or money order: Make payable to T.B.I or use credit card:

VISA MASTERCARD

Card #: _____ Expiry Date: _____

Signature: _____

Cancellation Policy

A refund will be issued if requested, in writing, on or before September 15th, 2005
A \$50.00 administration fee will be levied on all refunds. No refunds will be given after September 15th, 2005.

For more information please call 416-426-7293 or email: vicky@firststageinc.com